# 5 Advantages of Early Software Implementation

Districts rolling out new online payment software often wonder...



## When should we start implementation? The answer is spring.

Much like students shouldn't cram the night before a test, schools should begin implementing payment software as early as possible. That way, when fall rolls around, the software will be functioning and the staff will know how to use it.

Whether your district is considering Vanco's RevTrak Web Store, Vanco Events, Vanco Food or any of our solutions, it makes sense to start implementation as early as possible.

Early implementation ensures you will have a great summer and a smooth start to the school year in the fall. Here are five great reasons why you should opt for early software deployment with Vanco. Your school admins and staff will thank you.

### 1. Create a Launch Plan with Your Implementation Specialist

Work with Vanco's software implementation specialist to develop a detailed process specific to your school district's needs. By adding one school or a subset of your desired online fee payments, you will exercise the muscle of rolling out something new within your community.

Vanco is very easy to learn and with your implementation specialist's help, your district will have all the tools they need in no time.



#### 2. Train Staff Ahead of the New School Year

Early implementation gives your staff time to immerse themselves in the software, and as a result, they will be more confident using it and answering questions from parents and guardians. An easy-to-learn software is also key to boosting your staff's confidence in learning it. **Some of our solutions can have people trained in less than 15 minutes, and no more than 60 minutes.** 

### 3. Notify and Educate the Parents Earlier

Parents and guardians are the end-users of your payment system, and you must keep them in the loop. Give your end users information about the software and instructions on using it early and often. Whether you are adding new fees to your existing Web Store or rolling out the Web Store for the first time, you will need to encourage change of behavior by your end-users for how they make payments. Getting the parents and guardians on board as early as spring, give them the information about the software and instructions on using it. You can do this through a tutorial, whether via email or with a video. Getting the parents on board early will ensure they can get their questions out before the busy fall. Vanco's team of client services experts is available to help with any questions that staff members have. Get parents involved early, and that will lead to snowballing adoption of your Vanco software in the fall. **Adoption by parents means school staff will spend less time tracking down cash and overdue payments.** 

#### 4. Ensure You Get the Customer Support You Need

Remember, school starts in most places at a similar time. That means, software vendors' client services teams are busiest in the fall. Early Vanco implementation allows you to stay ahead of the game. Bring questions to our support team in spring to ensure the fastest service. With early implementation, you won't need to compete with other schools regarding technical and customer support. When school starts in the fall, you'll already be implemented and ready to hit the ground running.

Vanco has exceptional client satisfaction responses (more than 95%), and the average wait time for our team to build RevTrak Web Store items for clients is 48 hours. Getting your requests in early — before the fall rush — will save you even more time.

Get in touch with your dedicated contact at Vanco to help guide you through this process.

### 5. Give Valuable Time Back to Your School District

Summer is short. Starting Vanco implementation early will make for a smoother transition when you are ready to launch it in fall. **Early implementation will also ensure that everybody can focus on the excitement and the usual hustle and bustle of going back to school.** 

#### **Get Started with Vanco Now**

Starting early with Vanco's education solutions will ensure other Vanco solutions will ensure you have more than enough time to get everything and everybody ready when the system goes live in the fall.

Are you thinking about using Vanco at your disctrict?

Request a demo today to see how Vanco will save your district time and money.

